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Message Text

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70
ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W
---------- 096508
R 072107Z FEB 74
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 4373

UNCLAS MONTREAL 0166

USDOC

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY REPEAT

REPEATED BELOW IS TEXT OF MONTREAL'S TRADE OPPORTUNITY P0024
WHICH WAS TRANSMITTED JANUARY 11, 1974 AS MONTREAL 0060:

1. 122/04/P0024

2. 011174

3. P. AYLWARD

4. 122 CANADA

5. I D

6A. CALL OR SEND LETTER/MESSAGE --

6B. MR. CAMILLE M. FARAH, EXPORT MANAGER

6C. CANFICORP OVERSEAS PROJECT LTD.
1 PLACE VILLE MARIE, RM. 2440
MONTREAL, QUEBEC H3B 3M9

7. TELEX 01-2870; TELEPHONE (514) 855-6125

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8. --

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

9. 104-1 DIRECT SALE AND AGENCY

10. DESCRIPTION

35856XX-0050. ELECTRICALLY POWERED ROOM AIR CONDITIONERS, INCLUDING WINDOW TYPE UNITS.

36311XX-0020. ELECTRIC HOUSEHOLD RANGES AND OVENS.

36321XX-0075. ELECTRIC HOUSEHOLD REFRIGERATORS AND COMBINATION REFRIGERATOR-FREEZERS.

36322XX-0025. HOME FOOD FREEZERS, ELECTRIC.

363313X-0040. ELECTRICALLY DRIVEN HOUSEHOLD WASHING MACHINAS FULLY AUTOMATIC AND SEMI-AUTOMATIC, AS WELL AS NON-AUTOMATIC WRINGER AND SPINNER TYPES.

36350XX-0010. HOUSEHOLD VACUUM CLEANERS.

THESE ELECTRICAL APPLIANCES WILL BE SOLD THROUGHOUT THE MIDDLE EAST (EXCEPT FOR ISRAEL) AND NORTH AFRICA. SPECIFICATIONS SHOULD THEREFORE BE 220 VOLTS WITH 50 CYCLES AND 110 VOLTS WITH 50 AS WELL AS 60 CYCLES. ONLY INTERESTED IN MANUFACTURERS NOT NOW REPRESENTED IN THESE COUNTRIES. WILL "ACCEPT ASSIGNMENTS ON DEAL-BY-DEAL BASIS" BUT COULD ESTABLISH LONG-TERM RELATIONSHIP. MR. FARAH IS LEAVING END-FEBRUARY FOR EXTENSIVE TRIP TO MIDDLE EAST, PARTICULARLY ARABIAN (OR PERSIAN) GULF AREA, AND WOULD LIKE TO HAVE PRODUCT CATALOGUES AND PRICES FROM INTERESTED AMERICAN COMPANIES PRIOR TO THAT DATE.

CANFICORP HAS A BRANCH OFFICE IN BEIRUT, LEBANON WITH AN EXTENSIVE NETWORK OF MORE THAN 30 DEALERS THROUGHOUT THE NEAR AND MIDDLE EAST (PARTICULARLY STRONG IN THE ARABIAN (OR PERSIAN) GULF AREA) AND IN A FEW COUNTRIES OF NORTH AFRICA. CANFICORP'S PARENT COMPANY INTRAFINA LTD., WHICH IS ALSO BASED IN MONTREAL, PROVIDES SHORT AND MEDIUM-TERM CREDIT AS WELL AS FACTORING FOR ITS OVERSEAS CLIENTS. THUS, CANFICORP CAN ARRANGE TO PAY CASH OR ASSURE PAYMENT TO THE AMERICAN SUPPLIER, WHILE AT THE SAME
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TIME ACTING AS A MANUFACTURER'S AGENT. ALSO CAN DO THE EXPORTING FROM THE U.S.
HARPER

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MONTRE00166
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740249/aaaabtvm.tel
Line Count: 110
Locator: TEXT ON-LINE
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 27 FEB 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 FEB 2002 by bryansd0>; APPROVED <02 JUL 2002 by kellerpr>
Review Markings:

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US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY REPEAT REPEATED BELOW IS TEXT OF MONTREAL'S TRADE OPPORTUNITY P0024
TAGS: BGEN, CA
To: n/a
Type: TE
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